STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

Illinois Commerce Commission,)	
On Its Own Motion)	
)	
-vs-)	01-0488
)	01-0489
Crystal Clear Water Company)	01-0490
Highland Shores Water Company)	01-0491
McHenry Shores Water Company)	01-0492
Northern Illinois Utilities, Inc.)	
Wonder Lake Water Company)	(consolidated)
, .)	,
Citations for failure to comply with)	
Commission orders.)	

REBUTTAL TESTIMONY

OF

THOMAS P. MATHEWS, SR.

REBUTTAL TESTIMONY

OF

THOMAS P. MATHEWS, SR.

1 2 3 4 5 6	Q.	Please state your name, business address and position with the Respondents, Crystal Clear Water Company, Highland Shores Water Company, McHenry Shores Water Company, Northern Illinois Utilities, Inc. and Wonder Lake Water Company?
7 8 9 10	A.	My name is Thomas P. Mathews, Sr., 7314 Hancock Drive, Wonder Lake, Illinois. I am the President of each of the above Respondents.
11 12 13	Q.	What is the purpose of your Rebuttal Testimony in these consolidated Citation proceedings?
14 15 16 17	A.	I wish to respond to the Additional Direct Testimony and Rebuttal Testimony of Staff witnesses Roy A. King, the Direct Testimony of Staff witness Rochelle Langfeldt, and the Direct Testimony of Thomas P. Griffin.
19 20 21 22	Q.	Before specifically addressing specific portions of Staff testimony in each of these dockets, do you have any general comments regarding same?
23 24 25 26 27 28 29 30	A.	Yes. I have owned each of the five subject water companies up to forty years. The number of customers for each company has not materially increased over this period. Crystal Clear Water Company ("CCWC") has the fewest number of customers with 296, while Highland Shores Water Company ("HSWC") has the greatest number of customers, 644. Overall, the five companies each average approximately 450 customers. What is critical in recognition of the relatively few number of customers for each
31		company, and in the aggregate, is that in order to provide the

level of service required by the Illinois Environmental Protection Agency ("IEPA") and this Commission, substantial rate relief was

and remains absolutely critical to maintain the financial viability,

reliability and water quality of these utilities. Absent that rate

32

33

34

relief, these water utilities were, and still are, without the resources to provide the level of service I would like to provide and which my customers deserve, and these companies are unable to meet certain of the items required to be performed by the Commission in its Orders in the Company's 1999 short form rate cases. Ironically, given this desperate need for additional revenues (rate relief), the Staff inexplicably demanded that the new short form rate cases which were proceeding on a parallel track with these proceedings be "voluntarily" dismissed by each of my water companies. Obviously, without rate relief, I am unable to make the capital outlay to meet the various requirements set forth in the Commission's prior orders and addressed in Mr. King's testimony. Accordingly, the result of Staff's insistence upon the dismissal of the most recent short form rate was, effectively, whatever Staff's motives may be, to assure that my water companies could not comply with the requirements of the 1999 Orders and Staff's requests in these proceedings, thus buttressing Staff's case for implementation of acquisition of my utilities by "proximate" water utilities.

36

37

38

39

40 41

42

43

44

45

46 47

48

49

50

51

52 53

54 55

56

57

58

59

60 61

62

63

64

65

66 67

68

69

70 71

72

73

74 75

76

77

78 79

80

Q. Do you believe Staff is aware of your companies severe revenue shortfalls and mindful of the fact that such a circumstance precludes your undertaking the projects addressed by Mr. King?

Absolutely. While even a cursory review of Mr. Griffin's testimony A. reveals a principal purpose of presenting an analysis of the five utilities' poor record keeping practices, perhaps more significantly, his testimony also reflects the fact that the result of such practices (and I would submit other matters as well which have been and remain beyond my control) have resulted in virtually continuous under-earning by each of my utilities. Also, I would point out that while, obviously, my utilities are being singled out by virtue of these proceedings, in fact, very few small northern Illinois utilities, given the unsatisfactory nature of the indigenous water supply, can or have provided the level of service their customers and the Staff would like to see. That is why, I am told by my attorneys and others, its is Staff's and the Commission's stated policy to basically eliminate small water utilities through acquisition by larger, more financially stable, water utilities. However, what I feel is unfair and unfortunate for my utilities, is that in Mr. King's responses to our Data Requests, he provides IEPA reports which show approximately 200 utilities, many, if not most, of which appear to be regulated by this Commission, with very serious service

problems. Yet, as Mr. King acknowledges in a response to a Data Request, neither he nor anyone else on Staff is aware of proceedings like this ever having previously been initiated against any other water company.

84 85 86

81

82

83

Q. Do you have any other general observations?

87 88

89

90

91 92

93

94

95

96

97

98

99

100

101

102

103 104

105

106

107

108 109

110

111

112113

114

115

116

117 118

119

120

121

122

123

124 125 A.

Yes. For the past 5 years or so, it appears that rather than trying to assist me and my small water companies, in attaining compliance, Staff has made it exceedingly difficult in many instances for me to meet the companies' obligations to the Commission and my customers. I have no personal quarrel with Staff and recognize that in several instances, despite my good faith attempts to meet most Commission requirements, I have, in several respects, failed to do so. Additionally, I recognize that certain unrealized rate relief was, in part, the result of poor timing and/or the inability of my small utilities, with limited financial and other resources to prosecute timely requests for rate relief. That is why Staff's cooperation was and remains so critical to the maintenance of viable water utilities. The Staff, however, by insisting upon certain impossible time lines to bring my companies into compliance with Commission requirements, have hindered rather than assisted my utilities in achieving the very compliance, the lack of which is the predicate for these proceedings. Notwithstanding. I have tried to meet these time lines to the best of my ability, recognizing, as I indicated earlier, that I must take some responsibility for certain failures with respect to achieving same. Specifically, I have in my mind my failure to carry through Staff's requested various meter reading programs, filing quarterly reports and establishing and maintaining continuing property ledgers, as detailed in Mr. King's and Mr. Griffin's testimony. In large measure, Staff's contentions are correct that there has not been compliance with several items required by the terms of the Commission's orders of June 16, 1999. The aboveenumerated items, which unlike other items herein, do not require huge financial expenditures to accomplish. While I may have appeared to have had the option to file new rate cases as contemplated in the June 16, 1999 rate orders, my limited financial resources, and overwhelming time constraints resulting from the corporate bankruptcy proceedings, the IEPA proceedings, extensive negotiations with certain municipalities to independently have them acquire my water companies, and my continuing efforts to raise cash through all available means, including turning to capital invested in my other business ventures, simply would not allow me to do so. Only recently has the financial draining,

time consuming and emotionally difficult bankruptcy proceedings
all of the companies were involved in as evidenced by
Respondents' Group Exhibit 2.1, which indicates the dismissal
of five bankruptcies, been brought to conclusion. All of these
matters have made the filing of conventional rate cases (which it
was understood to be filed as recited in the 1999 rate orders)
an impossibility to pursue.

Q. How do you propose to respond to Mr. King's Additional Direct Testimony?

A. While I find much of Mr. King's Additional Direct Testimony to be somewhat duplicative, I will attempt, nevertheless, to address, in part, each company's individual situation, starting with CCWC.

141 Q. Beginning on Page 2, line 29, through page 4, Line 92, Mr.
142 King describes those public utilities proximate to CCWC, their
143 capabilities to provide safe, adequate and reliable service and
144 Mr. King also identifies other water suppliers within a 5-mile
145 radius of CCWC. Do you fully agree with Mr. King's analysis?

147 A. No. I believe Mr. King should have also named McHenry Shores
148 Water Company ("MSWC"). Also, Mr. King ignores the
149 City of Crystal Lake, which completely surrounds the 60 plus acres
150 of CCWC, and, in doing so, effectively also ignores the
151 extraordinary amount of time, energy and resources I have used
152 to negotiate with Crystal Lake for the sale of the company.

Q. Starting on Line 135, Page 6, Mr. King describes why Staff witnesses are not presenting evidence on the financial, managerial and technical abilities of capable water utilities. Mr. King states that because the governmental and mutual public utilities are not subject to Commission jurisdiction, he does not have sources for easily determining their financial, managerial and technical abilities. He goes on to state that each of these entities would require a special study, etc. He provides similar testimony regarding his failure to discuss the capabilities of the governmental and mutual systems with respect my other four companies. Do you believe Mr. King's testimony in this regard is complete and dispositive?

168 A. No. It would appear to me to be logical and, according to my 169 attorneys, legally mandated, that Staff's investigation include all 170 proximate water utilities. Since I am not an attorney, I will not

address the legalities. However, I believe simply from a common sense approach, it is a disservice, not only to me, in light of my extensive negotiations with certain proximate municipal utilities regarding the acquisition of my water companies outside of the parameters of these proceedings for lengthy periods of time, but to the present and future water utility customers in each service area, not to consider on an equal footing all capable proximate water utilities. Moreover, I must admit I have considered that Mr. King's reluctance to investigate governmental and mutual water systems might be an attempt by him and/or Staff to maintain continuing jurisdiction over the acquiring entity, which would, of course, not be the case if a municipal system acquires one or more of my companies. Accordingly, it is necessary and proper to fully investigate the financial, managerial and technical capabilities of the City of Crystal Lake, and any other proximate municipal water system. It would not necessarily take much of a study to determine that Crystal Lake has good water quality, an adequate source of supply and more than the required storage capacity. Moreover, if Staff requested Crystal Lake, or any other municipality to appear in these proceedings (which under the Commission's Rules, a municipality can do at its own volition as a matter of right), it should be relatively easy to determine the municipality's financial, managerial and technical abilities. Additionally, in a Data Response, Mr. King avers that Staff has not examined any municipal system because no municipality has "filed" for such consideration. Since Illinois-American Water Company has recently filed written Petitions to Intervene in all five Citation cases, I suspect, at the urging of Staff, I see no reason why Staff could not urge proximate municipals to file their appearances and participate in these proceedings. After all, Mr. King's response to a Data Request clearly states that the City of McHenry has been in touch with him regarding these matters.

203 204 205

206

171 172

173

174

175

176 177

178

179

180 181

182

183

184

185

186

187

188

189

190

191

192

193

194

195

196

197

198

199

200

201

202

Q. In his Additional Direct Testimony, Mr. King discusses the need for certain improvements. Do you agree with his assessments?

207 208 209

210

211

212

213

214

215

A. No. On Page 7, Line 159, Mr. King cites storage tanks and hydrants. Specifically, he cites the need for hydrant repairs and Replacement on Lines 168-169. With respect to providing a 40,000 gallon storage tank, I disagree with Mr. King's analysis regarding the need for this extraordinarily expensive project. CCWC has only 296 customers and since it is surrounded by Crystal Lake, no significant growth is possible. Mr. King is aware

that the existing storage is in excess of 30,000 gallons. Clearly, this storage is adequate. Moreover, Mr. King's use of a 3.5 population equivalent ("p.e.") uses an outdated 1978 standard, the current standard is 2.63 p.e., as shown on the U.S. Census Data on Respondent's Exhibit 1.1. Moreover, in Mr. King's response to a Data Request in this regard, he utilizes outdated figures and his memorandum to certain Staff persons, apparently generated by the Data Request, is ambiguous and confusing. Regarding hydrant repairs and replacement, over the past two years hydrants have been repaired and two more will be replaced within the next 60 days. I would note that the hydrants are for flushing only, as the company does not provide fire protection, which is ordinarily the principal purpose for having hydrants.

Q. Do you have any other comments regarding Mr. King's Additional Direct Testimony?

 A. Yes. Mr. King's testimony, and the Staff testimony generally seems to be unduly critical of the company, since Staff is well aware that CCWC and the other four water companies have had grossly inadequate rate relief exacerbated, as stated earlier, by Staff demanding earlier this year that all five companies withdraw their then pending short form rate cases. CCWC simply cannot repair and maintain its system, nor can I repair and maintain any other system, without adequate rate relief. Mr. King said on Page 10, Lines 218-219 of his Additional Direct Testimony that no matter who operates CCWC in the future, rates will have to increase to make necessary improvements. This is, with all due respect, remarkably disingenuous when one recognizes that this very rate increase Mr. King now asserts is necessary to make any prospective acquiring entity viable, has cavalierly been denied to my utilities when Staff absolutely demanded that I dismiss all five previously pending short form rate cases.

Q. Do you have any comments regarding Mr. King's Rebuttal Testimony?

A. Yes. Mr. King cites three safety deficiencies: hydrant replacements; uncapped mains, open valves, and, inadequate storage capacity. As I previously stated, the two hydrants are being replaced. The uncapped dead end mains do not leak and are in good condition. I have already addressed the adequacy of the elevated storage tank.

259 Q. Do you have any comment with Mr. King's criticism of the 260 non-payment of CCWC's electric bill set forth on Pages 15-16 261 ef-hie Rebuttal Testimony, Lines 313-3513

262

Yes. Mr. King, other than reviewing the electric bills, apparently 263 264 has made no meaningful investigation of the underlying reasons 265 for non-payment. If, in fact, he has, then he misses the cogent 266 points the company has made, supported by reams of 267 documentation. A very significant dispute exists between CCWC. my other four water companies, and Commonwealth Edison 268 269 Company over what amounts are, in fact, owed. Over the past 270 five years, there has not been any service interruption due to 271 ComEd billing issues. One would expect that curio ity and logic 272 would suggest that if ComEd has not pursued these unpaid 273 invoices at the Commission or in the courts for all these years, 274 neither remedy of which would jeopardize the water companies' 275 provision of service to its customers, then there must be a good 276 reason why ComEd allows this situation to/continue. In fact, I 277 have a stack of documents explaining, among other things, 278 that ComEd constructed its lines a great distance inside of its 279 easements, in this case, in part, on a significant portion of my property. Perhaps, ComEd would rather not pursue collection 280 281 of the alleged past due bills than be forced to move its power lines, 282 this certainly would explain, as indicated in Mr. King's response to the Data Request on this issue ComEd's reluctance to fully 283 284 disclose or otherwise engage/the Commission's good offices with 285 respect to this matter. Also/it is remarkably strange that ComEd 286 has requested Mr. King to keep its financial records on my water 287 utilities' accounts confidential. One would expect that if an entity 288 providing goods or services intends to be paid, it would be willing 289 to furnish all relevant documents supporting the amounts owed. 290 ComEd's strange refuctance in this regard is compounded by Mr. 291 King, who has determined to honor ComEd's request. Quite 292 frankly, were the situation reversed, and had lasked that 293 Information I furnished to Staff on this matter to be held in 294 confidence, I am certain Mr. King would have found a way to get all 295 information to ComEd. However, Mr. King did not look to me for 296 an explanation of this situation, but chose to serve a plethora 297 of data requests on ComEd (not even, of course, a party to 298 this proceeding), which ComEd was slow and reluctant to respond 299 to. Also, my attorneys have advised me that under the laws of 300 adverse possession, it is quite possible prescriptive easement 301 by/adverse possession, at which time, presumably, it could still 302 bring an action for a significant portion of the past due accounts.

While I have no independent support for this possible explanation regarding ComEd's strange secretive behavior on this matter, the adverse possession issue would appear to go a long way to explain ComEd's conduct.

306 307 308

303

304

305

Q. Do you agree with Mr. King's ultimate assessment in his Rebuttal Testimony, pages 16-17, Lines 354-359, that Section 4-502 of the Public Utilities Act should be applied to CCWC?

310 311 312

313

314

315

316

317

318

319

320

321

322

323

324

325

326

327

309

A. No. I completely disagree with Mr. King. If we had the appropriate relief needed over the years, and, more importantly, at this time, we would have the financial ability to provide superior service to CCWC customers. It is only our lack of this financial ability to provide better service which has made it appear that we, on too many occasions, lack the managerial, technical and financial ability to provide safe, adequate and reliable service to CCWC customers. The Staff would not have foundation for managerial or technical complaints, if rates were adequate. Therefore, I believe Section 4-502 of the Act should not be applied and these citation proceedings should be dismissed. Alternatively, having contributed to CCWC's allegedly inadequate service by turning down rate relief at critical junctures, at the very least, Staff should give consideration to the City of Crystal Lake in this proceeding in order to determine if it has the financial, managerial and technical ability to provide adequate and reliable service to CCWC customers.

328 329 330

Q. Have you attempted to enter into private negotiations with the City of Crystal Lake to purchase CCWC?

331 332 333

334

335

336

337

338

339

340

341

342

343

344

345

346

347

A. Yes. Private negotiations have been ongoing for the past few years. In my judgment, Crystal Lake is the water supplier best situated to purchase CCWC. As I previously testified, Crystal Lake completely surrounds CCWC and connections to the City system would be easy and inexpensive. To date, progress in the negotiations has been disappointing. I believe the existence of the Citation proceedings and Staff's consistent support for the desire of I-AWC and UI to acquire my water companies have significantly hampered my negotiations as to all my water utilities. Staff's open support of I-AWC and UI, even before Staff's testimony was filed. has clearly put a damper on my ongoing negotiations with the municipalities and, moreover, has resulted in a significant diminution in the price at which I can sell CCWC whether within or without the four corners of this proceedings. This is particularly discouraging since neither I-AWC nor UI are within a 5-mile radius

of CCWC and neither may lawfully even be able to acquire CCWC within these Citation proceedings. Once again, according to my attorneys, the strict standards of the statute would appear to preclude condemnation. I believe even Staff witness King addresses this very same concern in his testimony.

Q. Let's now turn to Mr. King Additional Direct Testimony regarding Highland Shores Water Company ("HSWC"). Do you agree with Mr. King, Page 2, Line 17, that UI is the one proximate public utility?

A. No. UI is not within 5 miles of HSWC. The only proximate public utilities are my other companies, Wonder Lake Water Company ("WLWC") and Northern Illinois Utilities, Inc. ("NIU"). I would also note that the Village of Johnsburg is more than 5 miles from HSWC.

Q. Do you believe any municipal water system is capable of purchasing HSWC?

A. Yes, the Village of Wonder Lake. Wonder Lake is negotiating to purchase HSWC, as well as WLWC and NIU. Wonder Lake has the incentive of being able to get government grants and low interest loans or issue bonds for the building of a new water tower, iron treatment facility, looping of mains, and any other improvements that are needed. The permit to construct the water tank is included as Respondents Exhibit 1.2. A municipal purchase of any of the Respondents would greatly benefit customers because the resultant rates should be lower.

Q. On Pages 6 and 7, Lines 132-158 of Mr. King's Additional Direct Testimony, he describes certain necessary expenditures, the largest one being a storage tank for HSWC. Please specifically discuss the construction of the storage tank.

A. Yes. The storage tank has yet to be built. However, this does not mean that service is inadequate. Quite the contrary, the present tank, combined with the 500% pumping capacity of daily demand, meets customer needs. In fact, since 1988, there has never been a sprinkling ban.

Q. At Page 8, Lines 171-175 of Mr. King's Additional Direct Testimony, he discusses his recommendation that I-AWC

should purchase HSWC. Do you agree with this recommendation?

394 395 396

397

398

399

400

401

402 403

404

405

406

407

408

392

393

No. I-AWC has not commenced any negotiations with me. I Α. believe that Mr. King is only speculating that I-AWC will have less of an impact on customer rates. I believe the purchase by Wonder Lake would have less of an impact. In this regard, given Staff's stated desire to have I-AWC purchase all five of my water utilities even though it is not "proximate" to all of them, rather than pursuing that end through the citation proceedings, if I-AWC is indeed interested in acquiring my utilities, it should approach me to negotiate an agreement outside of the citation proceedings to purchase all of the utilities. Staff, of course, would still have jurisdiction to review the agreement under the Public Utilities Act, and assuming a fair price is negotiated, an assumption that is only logical if both parties agree to a purchase and sale, everyone, i.e., me, I-AWC, the Staff, and the customers of each utility should be satisfied with the outcome.

409 410

411 Q. Do you have any other comments regarding Mr. King's Additional Direct Testimony?

413 414

415

416

A. As previously mentioned, I believe that the Citations should be dismissed and I be allowed to independently negotiate with Wonder Lake to purchase HSWC. A Section 4-502 proceeding is neither beneficial to customers nor HSWC.

417 418

419 Q. Turning to Mr. King's Rebuttal Testimony in the HSWC portion 420 of the Citation proceedings, could you generally comment 421 on this testimony?

421 422

423 A. Yes. Many of the same problems to which Mr. King alludes are 424 common to all five Respondents. I wish to only touch on three 425 points raised by Mr. King. First is the issue of customer refunds. 426 Over the past four years, I have consistently advised Mr. King 427 that any charges for the return of an NSF check have been 428 reversed. No customer is owed any refund. Mr. King also 429 complains of uncapped mains. The uncapped mains are, in fact, 430 valves that do not have valve plates. They do not leak. 431 Mr. King also insists upon a systematic examination of mains of all 432 companies. Specifically, HSWC has never had an indication of 433 any problem with its mains. No water supplier would systematically examine its mains without some indication of a problem. 434

435 436 437	Q.	Do you believe HSWC has the financial, technical and managerial ability to serve its customers?
438 439	A.	Yes. With adequate rate relief it could do so.
440 441 442	Q.	Do you believe it would be best if Wonder Lake were to purchase HSWC?
443 444 445	Α.	Yes. Due to recent annexation, Wonder Lake also has the ability to purchase NIU.
446 447 448 449 450	Q.	Let us look at Mr. King's Additional Direct Testimony for McHenry Shores Water Company ("MSWC"). First, on Page 2, Line 26, Mr. King states that there are two utilities that are proximate to MSWC. Is he correct?
451 452 453	A.	Not quite. In addition, Eastwood Manor Water Company should be included.
454 455 456	Q.	Do you believe that there is a capable water supplier to purchase MSWC?
457 458 459	A.	Yes. I would surely include the City of McHenry for very serious consideration for the same reasons previously stated.
460 461 462 463	Q.	Do you believe that there is any evidence that MSWC does not provide, safe, adequate and reliable service to its customers?
464 465 466 467 468 469 470 471 472 473 474 475 476 477	A .	No. This is a common complaint of Mr. King regarding all five companies. I do not believe that Mr. King has produced any significant evidence as to any of the companies. Most of his criticisms have either already been addressed and corrected, do not exist, or, in the case of his most significant criticisms (dollarwise), as my testimony herein already shows, I disagree with Mr. King's analysis and the reasons he states for expensive and unnecessary additions. While northern Illinois groundwater is, by its very nature unattractive, even after it is treated, it is, at least, in the case of all my utilities safe to drink and meets all applicable governmental and regulatory standards. The water quality meets all testing requirements, the supply is adequate and the companies staff is available 24/7. Our two wells at HSWC, for example, can produce 350% of daily demand.

Q. Do you have any specific comments regarding Mr. King's
 estimate of estimated expenditures for MSWC shown on
 Pages 7 and 8.

481

494 495

496

497

503

504

505

516

517

518

- Yes. The estimated cost to loop Beach Street is overstated by 482 A. 483 about 400%. With the flushing hydrants looping of Beach Street 484 has not been necessary. Since there have not been any extended 485 power outages in the past 46 years, there may not be a need for a back-up generator. Since 1974, the construction of the present 486 487 100,000 gallon storage tank has been sufficient to supply 488 customers for periods of time. There is an interconnection 489 to the City of McHenry under Green Street, which was installed to 490 connect Biscayne Highlands to what is now McHenry's system. 491 Alternate sources of power are available from at least three firms 492 in the area. In over 40 years, there has not been a situation 493 where an alternate source of power was needed.
 - Q. Do you believe that I-AWC should be recommended to purchase MSWC?
- A. No. I believe that the City of McHenry is the better choice. As stated above, McHenry and MSWC are already connected under Green Street. McHenry could provide service to MSWC with little rate impact.
 - Q. Do you have any comments regarding Mr. King's Rebuttal Testimony for MSWC?
- 506 A. Yes. I have only one comment to be added to the comments 507 made previously for my other companies. Mr. King has 508 complained that each of the companies, including MSWC, does 509 not have a procedure for testing water meters. We have always 510 used an outside meter testing company as needed. Historically, 511 it has been only necessary to use this company perhaps once per 512 year for the 2,200 customers of the five companies. Thus, it is 513 not necessary to have a contract with that meter testing 514 company. It would be both costly and unnecessary. 515
 - Q. Do you believe MSWC has the financial, managerial and technical ability to provide safe and adequate water services to its customers.
- 520 A. Yes, I do. Mr. King's allegations to the contrary for MSWC and the other companies are merely his unsupported opinions, intended to

522 buttress Staff's general and unequivocally stated desire to 523 eliminate all small water utilities in Illinois. While Mr. King's 524 purpose is clear, it is wholly without evidentiary support.

Q. Do you have any comments about Mr. King's Additional Direct Testimony?

A. Yes. I would first like to point out, that UI is not located within 5 miles of NIU. Only HSWC and WLWC are within a 5-mile radius. Of course, this raises the same legal issue discussed earlier.

Q. What water supplier would you recommend to purchase NIU?

A. Wonder Lake is the village I would recommend. I have previously recommended Wonder Lake in this testimony and I do so again for the same reasons.

Q. Do you agree with Mr. King that the estimated expenditures shown on page 7, Lines 149-152, are necessary?

A. No. Mr. King recommends the replacement of 2" mains. He does so without any engineering study or historical data. The pressure of the system enables these 2" mains to deliver an adequate supply of water at a pressure of 35 pounds per square inch, or more. I believe that replacing the mains would cost several times more than Mr. King has estimated. The streets would also have to be reconstructed. Moreover, while it is doubtful that few if any water utilities would install new 2" mains at this time, the existing mains are perfectly capable of continuing. as they always have, to provide adequate service, and, given the few customers connected to that system and the cost of replacing it, Mr. King's recommendation in this regard puts form over substance. This is particularly true when customers in other areas would have to share in this unneeded and unnecessary cost.

Q. If NIU is acquired by a capable public utility, such as UI or I-AWC, do you believe that Mr. King's testimony regarding subsequent rates is correct?

A. If Mr. King believes that the smaller the acquiring utility, the greater the rate impact on customers, I agree. My recommendation to have municipalities acquire my companies is based, in part, on the recognition that the municipalities would have far less of a rate impact on customers for all of the reasons I have already stated. This is particularly true where, as in these proceedings,

there is at least a potential legal problem in that the recommended acquiring public utilities are not proximate to my companies.

570 Q. Do you have any specific comments regarding Mr. King's Rebuttal Testimony for NIU?

573 A. Yes. There is discussion of a second well by Mr. King. NIU is 574 investigating a location for a second well. The object of finding 575 the right location for the second well in an area where 576 the iron content is lower. Mr. King is aware that the cost of the 577 second well is \$20,000 and an engineering study by Infracon, Inc. 578 for the iron treatment facility also includes a new pump house. 579 A new rate increase would be required to cover these costs. We 580 have already purchased a stand-by pump and electrical starting 581 equipment that can be installed by either of two companies within 582 six hours of a pump failure. 583

Q. Have you advised the Staff of the need for a rate increase?

A. Yes. On April 16, 2002, I wrote a letter to Mr. Raymond A. Pilapil requesting that the short form rate case for NIU be reopened so that I could recover the costs of the new iron facility.

Respondents Exhibit 1-3 is a copy of the letter.

Q. Do you have any other specific comments regarding Mr. King's request for a customer survey?

594 A. Yes. The survey has never been specifically requested by Mr. King, or any other Staff member. If Mr. King had reviewed the survey, he would have seen that less than 3% of our customers showed an interest in having an iron treatment facility.

Q. Have you reviewed the Additional Direct and Rebuttal testimony of Mr. King regarding WLWC?

A. Yes.

572

584

585 586

587

588

589

590 591

592

593

599 600

601

602 603

604

607

605 Q. Do you have any general comments regarding Mr. King's Additional Direct Testimony?

A. Yes. As previously mentioned, I believe the City of Wonder Lake is the appropriate entity to acquire of WLWC. I know that WLWC and the other four companies do provide safe, adequate and reliable service to their customers and there is no evidence to

the contrary. Our failure to meet certain Commission requirements, without attempting to justify our failures or to diminish the importance of the Commission's role in regulating public utilities, does not, in and of itself, demonstrate that we provide poor service. Staff's sustained and continuous communications with possible entities it wished to have acquire my utilities, from at least as early as the commencement of these proceedings has substantially damaged my ability to Independently negotiate, as I believe is my constitutional right, with other entities to acquire my companies and. I believe, has had the result (intended or unintended) of lowering the potential price for my companies.

Q. Do you have any specific comments regarding Mr. King's Rebuttal Testimony comments with respect to storage capacity?

A. Yes. The purpose of my comments is to update the status of obtaining a new storage vessel. After the initial IEPA application was rejected and after re-submission of two revised applications for the tank, WLWC was advised that a permit for a vessel would not be issued until a complete study of the system, including a distribution system, the topography, friction loss, and other engineering factors were completed. This work took over two years and over \$20,000 of engineering fees for the study. Mr. King has been provided with copies of the study, the permit and the engineering costs incurred since 1999.

Q. Do you have anything additional to add with respect to Ms. Langfeldt's testimony?

A. Yes. Generally, I do not take issue with Ms. Langfeldt's testimony. Ms. Langfeldt principally addresses the financial strength of Staff's "favored" acquiring utility, I-AWC, and while I have made no independent study or inquiry regarding I-AWC's strength, given its size and general reputation, I have no reason to question her analysis and conclusions. What I cannot understand is why she questions I-AWC's financial viability in light of the pending stock purchase by Thames Water Aqua Holdings, Gmbh, as set forth in Docket 01-0832, while Mr. King totally ignores this issue. Similarly, to the extent that Ms. Langfeldt appears to have reached a positive impression regarding UI's financial strength, I have no information which would lead me to contest her conclusions.

- Do you have anything to add with respect to Mr. 657 Q. Griffin's testimony. 658 659
- 660 A. Mr. Griffin, as I alluded to earlier, takes after me regarding my 661 admittedly poor recordkeeping, and for whatever value it has at 662 this juncture, or whatever comfort it gives Staff, regardless of the 663 course which this proceeding and related and collateral matters 664 may take prospectively, including the possible acquisition of one 665 or more of my water utilities by another water system. I will 666 cooperate in whatever manner is reasonably necessary, if that is 667 still Mr. Griffin's desire, and, if possible, with Mr. Griffin's 668 assistance, to make a good faith attempt to initiate what he 669 desires.
- Q. Did Staff ever discuss with you what constitutes a 672 "proximate" entity?

670 671

673

680

685

- 674 A. No. I cannot believe Staff discussed what entity Is "proximate" even with its attorneys. On this point, I believe Mr. King's 675 testimony is inconsistent. On the one hand, he proposes that 676 677 I-AWC purchase all five of my companies, while, on the other 678 hand, he acknowledges that HSWC, WLWC and NIU are not 679 proximate to these companies.
- 681 Q. Does the intervention by I-AWC in all five Citation proceedings and its apparent willingness to negotiate with 682 you for the sale of your five water companies change any of 683 testimony previously given? 684
- 686 A. No. However, I welcome I-AWC's participation in these 687 proceedings and the opportunity to negotiate a fair purchase price 688 for my companies.
- Do you have any final comments regarding these Citation 690 Q. 693 proceedings? 694
- 695 Α. Yes. I believe that the Citation proceedings should be dismissed. 696 a sufficient period of time to allow me to properly negotiate a 697 fair sale of these companies. This is particularly the case if the Staff has any expectation or desire to have I-AWC acquire all my 698 699 water companies, given the apparent legal impediments under the 700 statutory framework.

01-0488-0492 (consol.) Respondents Exhibit 1.0

701 Q. Does this conclude your Rebuttal Testimony?
702
703 A. Yes.